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WEBSTER'S

MAMMOTH PACKET

**& BULK
SEEDS**

*Trade List.
Price 1902.*

No 6

**MEL L. WEBSTER=SEEDMAN.
INDEPENDENCE -- IOWA.**

**S P R I N G
W H O L E S A L E
P R I C E L I S T**

JANUARY 1ST.

1902

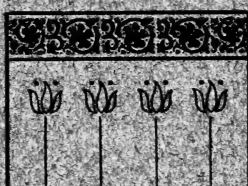
—OF—

WEBSTER'S

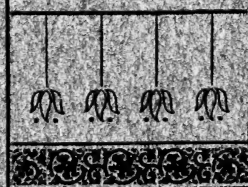
**HIGH GRADE BULK AND
PACKET SEED.**

TO THE TRADE:

I realize fully that **THE QUALITY COUNTS FOR MORE** in Seeds than in any other line of merchandise, and I do not need to tell you that cheap seed, grown by irresponsible growers in a careless and haphazard manner, are never cheap seed to buy, no matter at what price they can be procured. Such seed are sure to be a disappointment to the one who uses them and an injury to the trade of the dealer who sells them. The prosperity of the country, the advance in wages and better prices for produce has its effect in a general way upon the value of seeds, and no one should expect to get their seed at as low a price as in the last few years of depression, light trade and over-production. Prices of seed are firm and advancing. Not in years have all the conditions of the seed trade been as healthy, and not in my experience has there been as many items on the short list as at present. Competition is brisk among seedsmen, but we do not find it necessary to put the price below the cost of production in order to effect sales. There is no surplus stock in sight, and of very many things there will not be enough to go around. Order early if you are in the market for Bulk Seed, and make sure of procuring what you want.



WE originated the
LARGE SEED PACKET
and ours are the only Genuine Mammoth Packets with Double Quantity of seed to packet. Do not be deceived by claims of others who seek your business.



MEL. L. WEBSTER,

SEEDSMAN.


INDEPENDENCE, IOWA.



Webster's High Grade Seeds

• In no other line of goods is quality of as much importance as in Seeds, and in no other line does the purchase and sale have to be made so much on confidence as in this line. A farmer buys

stock, or a piece of machinery, or almost anything else, and he has an opportunity to exercise his judgment, but when he buys seed there is no such opportunity. He can test them for vitality, but it is impossible without using the entire season, from seed time to harvest, to test their purity and trueness to name. There was a tendency a few years ago to crowd down the cost of production, and often times it was done at the sacrifice of quality. The past three seasons have been very short crops. The season of 1901 in particular has proven the most disastrous to seed growing of any year of which we have record. I doubt if ever a crop failure has been as wide in extent as the past one. It has affected nearly the whole territory, both in Europe and America, from which our seed supply is usually obtained. Our own crop at home has been no exception to the rule. The vine seed, Tomato, Corn, Turnip, Onion seed and Onion Set crop has been but little better than a failure with us, the yield being not more than an average of 30 per cent. The shortest item this year is Peas, many sorts being only 10 to 15 per cent. of an average crop. This condition of affairs, on top of a very poor crop the year before, has made Pea stocks this year a very serious problem. In common with other seedsmen, we are already sold out on some items, and on all varieties we have but a limited amount to offer, barely enough to take care of our regular trade. The result of all these serious crop failures is much higher prices, and before the season is over many important items will be impossible to obtain. Order your supply early, and make sure of obtaining it; don't delay.



We look for a large demand for garden seed when the season opens, as always after a year of drouth we have found this to be the case; and for several other reasons. In the first place, in a year like the last very few seed are saved by private parties, that alone always makes a great difference in the sale of seed in a retail way. Then on account of so few vegetables being raised, together with their scarcity and high price, people will be very hungry for vegetables by the time spring opens, and every available space will be utilized as a garden, so that many will put in a small garden who would never have thought of it under ordinary circumstances. We are expecting a very



A Model Garden in Dawson City, N. W. T., from Webster's Seeds.

large mail business as soon as the sale of seed begins in the spring, and will be prepared to handle it without delay. While there is no profit for us in the small sorting up orders, yet we are very anxious to accommodate our customers, and will give such orders the most prompt attention, always sending them by return mail, express or freight, as the case may demand. Please favor us with any business you may have of this kind and we will guarantee satisfaction. The way we have managed to build up a business in four years such as we have, surely speaks well of our goods and method of doing business.

THIS ✿ ✿
LIST ✿
IS ✿
FOR ✿
DEALERS
ONLY ✿ ✿

The prices quoted in this list are strictly Wholesale Prices, and are for dealers who buy to sell again. The line of goods I put up and the varieties of seed I quote are those which are the most staple with the store trade. As I do not do a retail business, the new and high priced novelties I leave for those seed companies who make a specialty of the retail catalogue trade. The line of seed I handle comprises everything ever used by the trade, whose business I solicit, and in whose interest I try to conduct my business.

✿ ✿
TERMS ✿ ✿
✿ ✿

All Garden Seed, both bulk and packages, are sold on JUNE 1st time, regardless of the time of shipment, and are due, net, without any discount at that date. All bills not paid by June 5th are subject to sight draft without notice. We will not allow EXCHANGE or EXPRESS CHARGES on remittance, and if PERSONAL CHECKS are used they must be drawn WITH EXCHANGE. Onion Sets, Field Peas and Grass Seed are Net, 30-day goods.

BAGS ✿ ✿
AND ✿
BOXES ✿ ✿

No charge made for Display Cases for package seeds, but Bags, Boxes, Barrels and Baskets used for packing loose bulk seed, onion sets and field seed will be charged at cost, but we will try to pack all goods so that this necessary package charge will be as little of a hardship on our customers as possible, and will allow credit for Muslin Bags if returned in good shape, free of express or freight charges. The Two-Bushel Seamless Bags are a staple article, and can be disposed of at a profit over the price I charge you.

ORDERS ✿
BY ✿
MAIL ✿ ✿

I especially solicit any business you may have to place by mail. For most of the trade who will receive this list there will be no place from which supplies can be secured in less time than they can if ordered of me, and the matter of time is a very important thing during the seed selling season. I have every benefit of quick express and freight service, and will use every effort to fill mail orders without delay.

We send out no seeds to be sold on COMMISSION. Both Packet and Bulk Seeds are sold OUTRIGHT.



NON-WARRANTY ❀ ❀ ❀ ❀ ❀

I will exercise care to have all seed I sell true to name and of **THE HIGHEST GRADE**, and, if possible, test all seed that they may be sure of germination before they are sent out, but as there are so many outside conditions that even the germination of seeds depend on, it is impossible to warrant them, and it is expressly understood and agreed that they are not warranted in any respect, and I will not be responsible for the crop. If the seed is not accepted on these terms, they must be returned at once.

The Items Marked in Heavy Type are Most Desirable.

ASPARAGUS ❀ ❀ ❀ ❀ ❀ Per Lb.
Conover's Colossal, *old standby*.....\$.28

BEANS—Dwarf, Wax Pod ❀ ❀ Per Bu.
✓ **Improved Golden Wax**, *fine quality; productive*.....\$4.00
✓ **Golden Wax**.....4.00
✓ **Improved German Black Wax**, *very popular sort*.....4.25
✓ Wardwell's Kidney Wax, *early; favorite for market*.....4.50
✓ German White Wax, *vine small; bean white*.....4.50
✓ **Crimson Flageolet Wax**.....4.25
✓ **Purple Flageolet Wax**.....4.25
✓ **Davis' White Kidney Wax**, *a good shipper*.....4.25

BEANS—Dwarf, Green Pod ❀ ❀ ❀ ❀
✓ **Early Red Valentine**, *best green pod bean*.....3.25
✓ **Early Long Yellow Six Weeks**, *early; productive*.....3.50
✓ **Early Round Yellow Six Weeks**.....3.50
✓ **Best of All**.....3.75
✓ **Early Mohawk**, *earliest bean; quite productive*.....3.25
✓ **Refugee or Thousand to One**, *very productive; late*.....3.25
✓ **Early Refugee**, *earlier than the above*.....3.25
✓ **White Kidney**, (Field), *valuable for field*.....2.75
✓ **California Tree**, (Field), *dwarf; compact; bean small*.....2.75
✓ **Dwarf Horticultural**, *late; superior quality*.....4.00
✓ **Henderson's Dwarf Lima**, *bean smaller than Lima*.....4.75
✓ **Burpee's Dwarf Lima**, *bean large finest quality*.....6.00
✓ **Burpee's Stringless Green Pod**, *new; very fine*.....3.50

BEANS—Pole ❀ ❀ ❀ ❀ ❀
✓ **Red Speckled Cut Short or Corn Hill**, *to plant with Corn*.....5.25
✓ **Horticultural or Cranberry**, *bean large; round; fine*.....4.50
✓ **Long White Dutch Case Knife**, *a good climber*.....5.25
✓ **Large White Lima**, *well known; standard*.....5.00
✓ **Kentucky Wonder**.....5.50
✓ **White Crease Back**.....5.50
Beans in lots of 10 bushel or more, 25 cents per bushel less than price quoted.

BEETS—Table Varieties ❀ ❀ ❀ ❀ Per Lb.
✓ **Early Blood Turnip**, *well known; popular*......25
✓ **Egyptian Blood Turnip**, *early; fine*......30
✓ **Market Gardeners**, *half long*......30
✓ **Edmand's Early Blood Turnip**, *fine shape; blood red*......30
✓ **Eclipse Blood Turnip**, *extra early; tender when young*......30
✓ **Early Bassano Turnip**, *good quality*......30
✓ **Dewing's Blood Turnip**, *desirable; early*......30
✓ **Long Smooth Blood**, *best for winter use*......25
✓ **Swiss Chard or Sea Kale Beet**, *grown for the tops*......30

PLEASE NOTE.

The matter on pages 5 and 16 was transposed in printing. Part of Beet and Carrot and all the Cabbage being listed on page 16.



Chinese Curled Mustard.



Danver's Half Long Carrot.

SPINACH ♣ ♣ ♣ ♣ ♣ ♣ ♣		Per Lb.
✓ Long Standing, <i>slow in running to seed</i>	\$.14	
✓ Viroflay, <i>popular with gardeners</i>.....	.14	
✓ Broad Leaf, <i>good quality; productive</i>.....	.14	
✓ Prickly Seeded, <i>Winter, very hardy</i>.....	.14	
✓ Round Leaf.....	.14	
✓ Bloomsdale, <i>Savoy leaved</i>.....	.14	
SUMMER SAVORY.....		.50
SALSIFY ♣ ♣ ♣ ♣ ♣ ♣ ♣		
✓ Long White French, <i>oyster plant; a standard sort</i>.....	.90	
✓ Sandwich Island Mammoth, <i>grows large</i>	1.00	
SUGAR CANE ♣ ♣ ♣ ♣ ♣ ♣ ♣		
✓ Early Amber.....	.05	
✓ Early Orange.....	.05	
SAGE ♣ ♣ ♣ ♣ ♣ ♣ ♣		
Broad Leaf Perennial, <i>old standby</i>	1.50	
SWEET BASIL, <i>perennial herb</i>.....	.80	
BROOM CORN ♣ ♣ ♣ ♣ ♣ ♣ ♣		
Missouri Evergreen.....	.05	
SUNFLOWER ♣ ♣ ♣ ♣ ♣ ♣ ♣		
Mammoth Russian, <i>heads very large</i>.....	.05	
SWEET PEAS ♣ ♣ ♣ ♣		Color. Per Lb.
Cupid, dwarf.....	Clear White.....	\$.60
Blanche Burpee.....	Pure White.....	.50
Katherine Tracy.....	Pink.....	.35
Fire Fly.....	Scarlet.....	.50
Emily Henderson.....	White.....	.40
Mrs. Gladstone.....	Rose Pink.....	.50
Igneat.....	Intense Crimson.....	.50
New Countess.....	Bluish Mauve.....	.50
Fine Mixed, <i>choice mixture</i>.....		.20
THYME, <i>perennial herb</i>		1.40

CARROT—Continued ♣ ♣ ♣ ♣ ♣

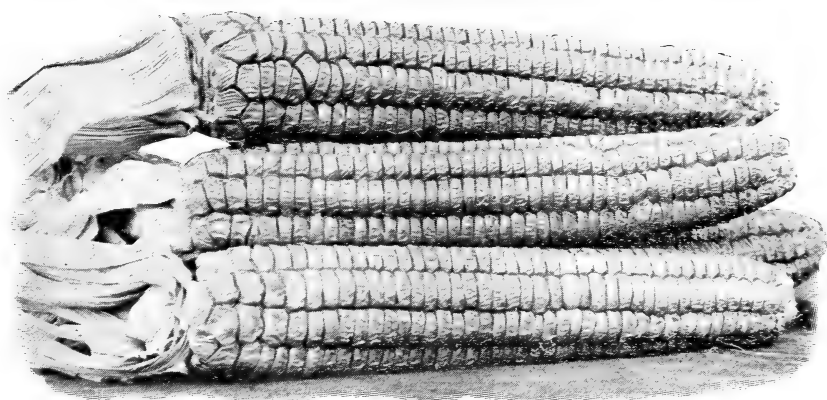
Per Lb.

✓ Half Long, Stump Rooted	\$.70
✓ Large White Belgian, for stock purposes . . . . .	.30
✓ Yellow Belgian, grows large . . . . .	.40

CELERY ♣ ♣ ♣ ♣ ♣

✓ Golden Hearted Dwarf, best for home garden	1.00
✓ Golden Self-blanching, beautiful and good quality	2 50
✓ Giant White Solid, large; crisp; fine flavor	1.00
✓ Boston Market, good for light soil . . . . .	.50
✓ White Plume, a good keeper; very handsome	2 25
✓ Giant Pascal75
✓ Celeriac, a turnip-rooted sort90

COLLARDS, Georgia Southern65
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**Early Minnesota.**

N. B. Sweet Corn is always sold by Measured Bushel, as there is no legal weight and neither could there be a just weight on it, as the different sorts vary so much. Early, flinty varieties going as high as 55 pounds to the bushel, while kinds like Evergreen and Country Gentleman weigh as low as 40 to 46 pounds to the bushel.

CORN—Sweet ♣ ♣ ♣ ♣ ♣

Per Bu.

✓ Extra Early Adams	\$2 10
✓ Early White Cory, a white selection of Cory	2 60
✓ Early Red Cory, produces roasting ears in 60 days	2 60
✓ Early Minnesota, early; of good quality	2 60
✓ Crosby's Early, of the finest variety	2.60
✓ Perry's Hybrid, popular in the East	2.60
✓ Moore's Concord, ears large; good	2 60
✓ Black Mexican, quality very fine	2 60
✓ Country Gentleman, tender; very sweet	2.50
✓ Stowell's Evergreen, well known; standard sort	2.50
✓ Mammoth Late, very large; sweet	2 60
✓ Egyptian Sweet, much used for canning	2 60

10-bushel lots of one sort 15 cents per bushel less than price quoted.

This List we have endeavored to make unique in respect to the illustrations used. All the half-tone views are from photographs taken of our own fields, or are from the vegetables grown by ourselves for strictly seed purposes.



Gathering Cucumbers ♣

♣ Boston Pickling Cucumber

♣ Some Good "Improved Long Greens" ♣

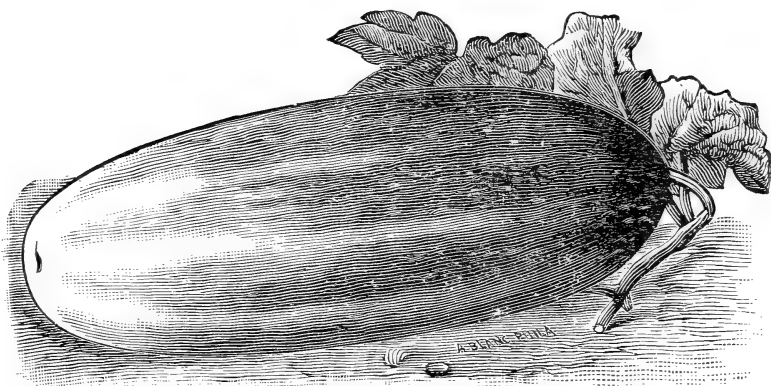
♣ Early Cluster Cucumber ♣

♣ Cucumber Seeder at Work

CORN—Field ♣ ♣ ♣ ♣ ♣		Per Bu.
✓ Pride of the North , (Dent) <i>very early; deep kernel</i>	Price on Application	
✓ Improved Leamings , (Dent.) <i>ears large; early</i>	" "	"
✓ Iowa Gold Mine , <i>exceedingly popular</i>	" "	"
✓ Longfellow , (Flint), <i>bright yellow; ear long</i> ...	" "	"
✓ King Philip , (Flint), <i>copper colored</i>	" "	"
✓ Sanford White , (Flint).....	" "	"

CORN SALAD ♣ ♣ ♣ ♣ ♣		Per Lb.
✓ Large Leaved.....	\$	.30

CRESS ♣ ♣ ♣ ♣ ♣ ♣		
✓ Upland Cress , <i>sometimes called Pepper Grass</i>.....		.25



Improved White Spine.

CUCUMBER ♣ ♣ ♣ ♣ ♣ ♣ ♣		Per Lb.
✓ Early Green Cluster , <i>best early sort</i>.....	\$	.30
✓ Early Frame , <i>popular for table or pickles</i>.....		.30
✓ Peerless White Spine , <i>best for table use</i>.....		.30
✓ Bennett's Evergreen White Spine , <i>new; reliable sort</i>.....		.30
✓ Early Russian , <i>small; short; unusually early</i>.....		.30
✓ Green Prolific , <i>short; excellent for pickling</i>.....		.30
✓ Boston Pickling , <i>productive</i>.....		.30
✓ Improved Long Green , <i>best known sort; unexcelled</i>.....		.30
✓ Long Green Turkey , <i>productive; good quality</i>.....		.30
✓ Nichol's Medium Green , <i>medium long; good for pickles</i>30
✓ Chicago Pickling , <i>much grown for pickling</i>30

✓ DILL , Common.....		.60
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ENDIVE ♣ ♣ ♣ ♣ ♣ ♣ ♣		
✓ Green Curled , <i>beautiful; hardy; fine</i>70
✓ White Curled , <i>good for market; attractive</i>70

EGG PLANT ♣ ♣ ♣ ♣ ♣		
✓ Early Long Purple , <i>early; best for private garden</i>	1.25	
✓ New York Improved , <i>standard market variety</i>	2.50	

KALE ♣ ♣ ♣ ♣ ♣ ♣		
✓ Dwarf German Green Curled , <i>dwarf; compact</i>.....		.50
✓ Tall Scotch Curled.....		.50

KOHL RABI ♣ ♣ ♣ ♣ ♣ ♣ ♣ ♣

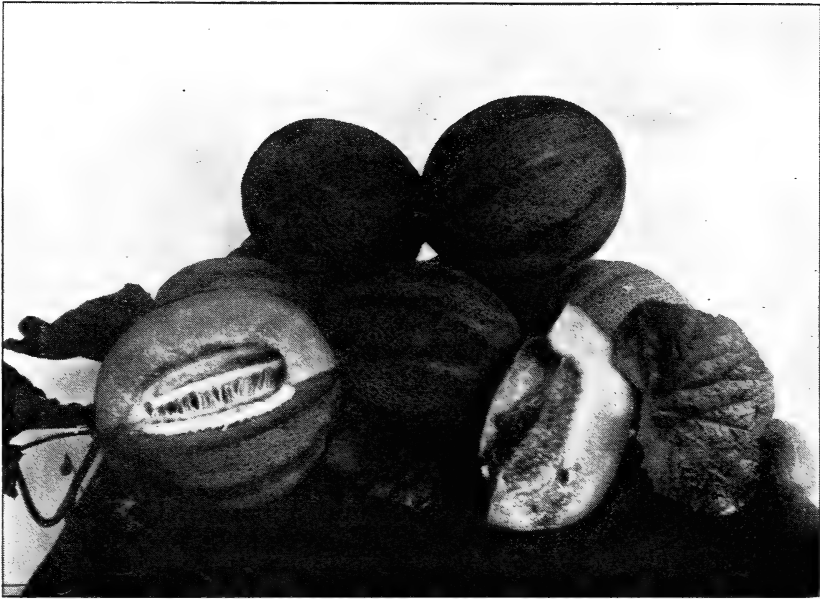
Per Lb.

- ✓ Early White Vienna, *bulb smooth; best for table*.....\$1.50
- ✓ Early Purple Vienna, *bright purple*..... 1.60

✓ **LEEK**, American Flag, *most extensively grown*..... .65

LETTUCE ♣ ♣ ♣ ♣ ♣ ♣ ♣ ♣

- ✓ **Prize Head**, *finest quality; best for home garden*..... .45
- ✓ Hanson, *forms large, solid head*..... .45
- ✓ **Black Seeded Simpson**, *for home or market garden*..... .45
- ✓ **Early Curled Silesia**, *very popular; fine quality*..... .45
- ✓ Grand Rapids, *favorite for growing under glass*..... .45
- ✓ Early White Cabbage, *grows white; close, firm head*..... .45
- ✓ Green Fringed, *beautiful fringed leaves; excellent*..... .45
- ✓ Tennis Ball, *valuable for forcing*..... .45
- ✓ Simpson's Early Curled, *forms large, loose head*..... .45
- ✓ California Cream Butter, *good for summer*..... .45
- ✓ Big Boston..... .80



Rocky Ford Musk Melon.

MELON—Musk ♣ ♣ ♣ ♣ ♣ ♣ ♣ ♣

Per Lb.

- ✓ **Rocky Ford Gem**, *oval strain of Netted Gem*.....\$.40
- ✓ **Paul Rose**, *green; orange flesh*..... .45
- ✓ **Osage**, *thick orange flesh; dark green color*..... .35
- ✓ **Improved Prolific Nutmeg**, *well known; fine quality*..... .30
- ✓ **Early Hackensack** *large; early; green flesh*..... .40
- ✓ **Yellow Canteloupe**, *flesh deep orange; skin yellow*..... .30
- ✓ **Netted Gem**, *small; early; fine variety*..... .40

MELON—Musk, Continued ♣ ♣ ♣ ♣ ♣

Per Lb.

✓ Skillman's Netted, <i>early; superior quality; flesh green</i>	\$.30
✓ Surprise, <i>cream white; round; flesh salmon colored</i>.....	.30
✓ Orange Christiana, <i>early; skin and flesh yellow</i>.....	.30
✓ Banana, <i>skin yellow; salmon flesh; very long</i>.....	.30
✓ Shumway's Giant, <i>very large; orange flesh</i>.....	.30
✓ Chicago Market, <i>large green flesh; fine quality</i>.....	.30
✓ Pineapple, <i>small; dark green; flesh green</i>.....	.30
✓ Montreal Market, <i>one of the largest of the Nutmegs</i>.....	.30
✓ White Japan, <i>small; cream colored; green flesh</i>.....	.30
✓ Bay View, <i>oblong; flesh green; productive</i>.....	.30
✓ Tip Top, <i>orange flesh; oval; cream colored; fine</i>.....	.30
✓ Irondequoit, <i>round; netted; orange flesh</i>.....	.30
✓ Banquet, <i>superior quality; orange flesh</i>.....	.30
✓ Emerald Gem.....	.40



McIver's Sugar Watermelon.

MELON—Water ♣ ♣ ♣ ♣ ♣ ♣ ♣

Per Lb.

✓ McIver's Sugar, <i>finest quality</i>	\$.30
✓ Jumbo, <i>large and fine</i>.....	.25
✓ Early Fordhook, <i>extra early</i>.....	.25
✓ Triumph, <i>very large</i>.....	.25
✓ Phinney's Early, <i>the earliest</i>.....	.25
✓ Kolb's Gem, <i>large; solid; good shipper</i>.....	.20
✓ Mountain Sweet, <i>well known; excellent quality</i>.....	.25
✓ Jordan's Gray Monarch, <i>very large</i>.....	.35
✓ Dark Icing, <i>large; fine quality</i>.....	.25
✓ Peerless or Ice Cream, <i>early; best for private garden</i>.....	.30
✓ Cuban Queen, <i>popular for market and shipping</i>.....	.25
✓ Sweet Heart, <i>large; fine quality</i>.....	.25
✓ Mammoth Ironclad, <i>good shipper and keeper</i>.....	.30
✓ Florida Favorite, <i>early; large; fine quality</i>.....	.30
✓ Kentucky Wonder, <i>new; of great merit</i>.....	.25
✓ Dixie, <i>beautiful; extra quality</i>.....	.25
✓ Seminole, <i>very popular; early</i>.....	.25
✓ Gypsy or Georgia Rattlesnake, <i>popular for shipping</i>.....	.25
✓ Citron, <i>for preserving; red seeded</i>.....	.25
✓ Cole's Early, <i>extra early; of fine quality</i>.....	.25

Orders of 10 pounds or more of one sort at 2 cents per pound less.

MUSTARD ♣ ♣ ♣ ♣ ♣ ♣ ♣ ♣

Per Lb.

Smooth Leaved.....	\$.20
Chinese Curled.....	.60

MARJORAM ♣ ♣ ♣ ♣ ♣ ♣ ♣

Sweet.....	.70
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NASTURTIUM ♣ ♣ ♣ ♣ ♣ ♣ ♣

Tall Mixed.....	.35
Fine Dwarf Mixed, <i>a fine mixture</i>50

OKRA ♣ ♣ ♣ ♣ ♣ ♣ ♣ ♣

Dwarf White.....	.25
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View of Onion Set Field, Webster's Seed Farm.

ONION SETS ♣ ♣ ♣ ♣ ♣ ♣ ♣ ♣

Per Bu.

Top or Button, 28 pounds to the bushel.....	Failure
Choice White Bottom Sets, <i>grown from seed</i> ; 32 lb. to bushel.....	\$3.00
Choice Yellow Bottom Sets, " " " " " " " "	2.75
Choice Red Bottom Sets, " " " " " " " "	3.00

Onion Sets are sold on a **Net Cash** basis, and the terms are **Thirty Days** with **No Discount**. Barrels and Baskets will be charged at cost. A desirable way to have them shipped is in One-Bushel Baskets, which cost 15 cents each. The Baskets make an elegant package for shipping, keeping the Sets in the best of condition while in transit, and being a ready sale at more than cost price when empty. Onion Sets can not be sent without danger of freezing until after the usual time of sending balance of seed order, and I will not take the responsibility of shipping them before March 1st, but will ship at purchaser's risk at any time.

ONION ♣ ♣ ♣ ♣ ♣ ♣ ♣ ♣

Per Lb.

✓ Large Red Wethersfield , <i>standard for field</i>	\$.80
✓ Southport Red Globe , <i>quality fine; handsome</i>.....	.85
✓ Extra Early Red , <i>quick grower; flat</i>.....	.75
✓ Yellow Globe Danvers , <i>much used for sets</i>.....	.75
✓ Yellow Danvers , <i>Flat, staple sort; good keeper</i>.....	.60
✓ Yellow Strasburg , <i>much used for sets</i>.....	.70
✓ Southport White Globe , <i>mild; beautiful sort</i>	1.60
✓ White Portugal or Silver Skin , <i>good for pickling</i>	1.60
✓ Early White Pearl , <i>for pickling</i>	1.75
✓ White Queen , <i>small; early</i>	1.75
✓ Mammoth Silver King , <i>grows very large</i>	1.40
✓ Prize Taker or Spanish King , <i>straw colored; large</i>	1.00
✓ Giant Rocco , <i>an imported variety</i>.....	.90
✓ Giant White Tripoli.....	.90

PARSNIP ♣ ♣ ♣ ♣ ♣ ♣ ♣

✓ Hollow Crown , <i>an old and reliable sort</i>.....	.20
✓ Long Smooth White , <i>longer than Hollow Crown</i>.....	.20

PARSLEY ♣ ♣ ♣ ♣ ♣ ♣ ♣

✓ Champion Moss Curled , <i>very beautiful; the best</i>.....	.40
✓ Hamburg , <i>has a large Carrot-like root</i>.....	.40

PEAS—Extra Early Variety ♣ ♣

Height. Per Bu.

✓ Alaska , <i>valuable first early; green seeded</i>	2 ft.....	4.50
✓ Extra Early , <i>earliest; white seeded</i>	2 ft.....	4.50
✓ Improved Extra Early , <i>selected stock</i>	2 ft.....	4.75

It is customary with most seedsmen to list quite a number of Extra Early sorts, such as First and Best, Early Kent, Philadelphia Extra Early, Dan O'Rourke and many others, with usually one of their **own brand**, all of which are usually taken from the same bin, and well they may be, for there is no difference in them. If your trade calls for any of these sorts, I can mark them to suit you, but prefer not to deceive my trade by listing them separately.

PEAS—Early Dwarf ♣ ♣ ♣ ♣

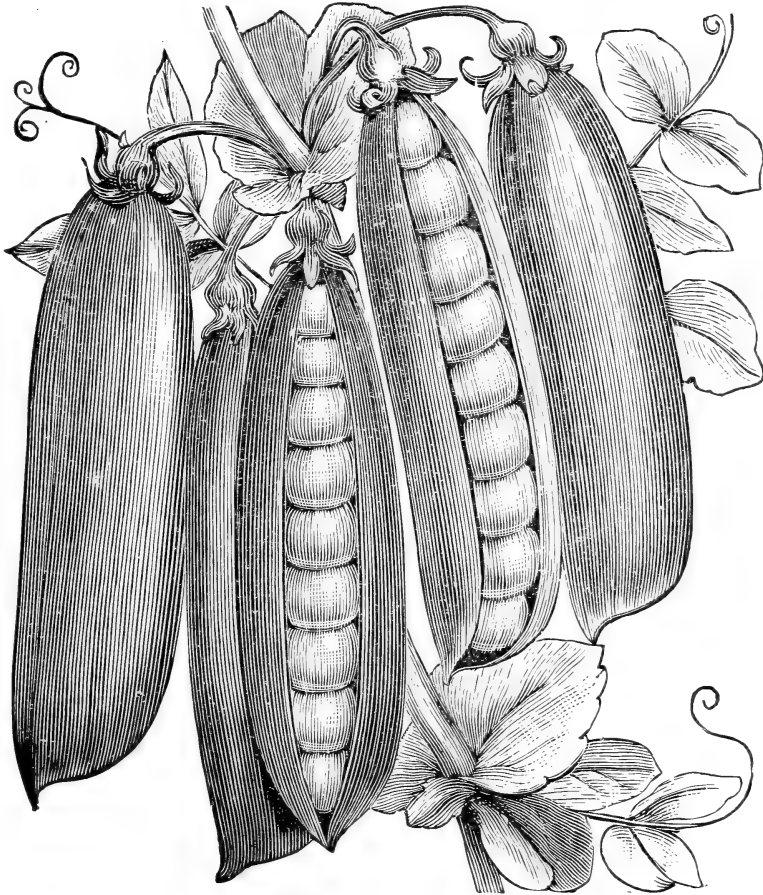
Height. Per Bu.

✓ *Bliss' American Wonder , <i>earliest wrinkled</i>	1 ft.....	\$6.00
✓ *McLean's Little Gem , <i>Premium Gem strain</i>	1½ ft.....	5.75
✓ Improved Tom Thumb , <i>popular sort</i>	1 ft.....	Sold Out
✓ Blue Peter , <i>often called Blue Tom Thumb</i>	1 ft.....	5.00
✓ *Nott's Excelsior , <i>new; very popular</i>	1 ft.....	Sold Out

PEAS—Second Early ♣ ♣ ♣ ♣ ♣

✓ *McLean's Advancer , <i>second early</i>	2 ft.....	3.75
✓ *Bliss' Everbearing , <i>long time bearing</i>	2 ft.....	3.75
✓ *Pride of the Market , <i>Pods large; fine</i>	2 ft.....	4.25

The * signifies a wrinkled variety; weigh 56 lbs. to bushel. Others weigh 60 lbs.



Improved Extra Early.

PEAS—Later Sorts ♣ ♣ ♣ ♣ ♣

Height. Per Bu.

✓* Champion of England , <i>standard for excellence</i>	5 ft....	\$3.75
✓* Yorkshire Hero , <i>sometimes called Dwarf Champion</i> ..	3 ft....	3.75
✓* Carter's Stratagem , <i>valuable late Dwarf variety</i>	2 ft....	4.25
✓* Tall Gray Sugar , <i>edible podded sugar; brown seed</i>	4 ft....	5.50
✓* Dwarf Gray , <i>of shorter growth</i>	2½ ft....	5.50
✓* Melting Sugar , <i>white seed</i>	3½ ft....	5.50
✓* Telephone , <i>Pods large</i>	3½ ft—So'd Out	
✓* Large White Marrowfat , <i>valuable variety; hand picked</i>	2.50	
✓* Black Eye Marrowfat	2.50	
✓* Choice White, Field	Market Price	
✓* Canada Green, Field	Market Price	

The * signifies a wrinkled variety: weigh 56 lbs. to bushel; others weigh 60 lbs.

PEPPER ♣ ♣ ♣ ♣ ♣

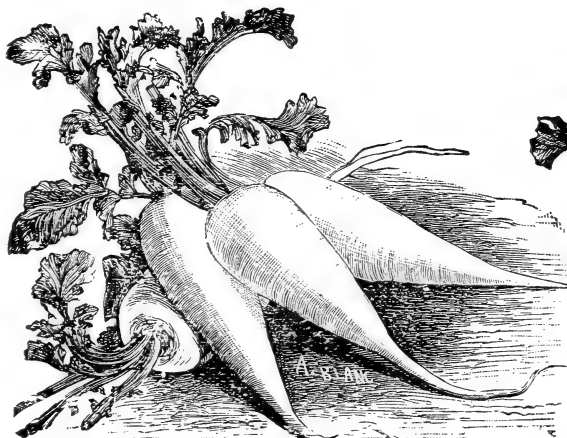
Per Lb.

✓* Bell or Bull Nose , <i>best for mangoes and pickling</i>	1.35
✓* Long Cayenne , <i>much used for pick'ing</i>	1.35
✓* Golden Dawn , <i>large; bell shaped; mild flavor</i>	1.35
✓* Ruby King , <i>large and fine</i>	1.35



Small Sugar Pumpkin.

PUMPKIN ❀ ❀ ❀ ❀ ❀ ❀	Per Lb.
✓ Connecticut Field, <i>the staple variety for stock</i>	\$.10
✓ Kentucky Field, <i>thick meated; a valuable sort</i> .....	.22
✓ Small Sugar, <i>esteemed for making pies</i> .....	.25
✓ Improved Cushaw, <i>very large; crooknecked</i> .....	.25
✓ Mammoth Tours, <i>mammoth size; late</i>	1.00
RADISH ❀ ❀ ❀ ❀ ❀ ❀	
✓ Early Long Scarlet, <i>Short Top, standard sort</i> .....	.35
✓ Early Deep Scarlet Turnip, <i>very early and popular</i> .....	.45
✓ Early Scarlet Globe .....	.45
✓ Early Scarlet, <i>Olive Shaped, grows thick; fine quality</i> .....	.45



White Strasburg.



Scarlet Turnip Rooted.

➤ Early French Breakfast , <i>pink and white; handsome</i>.....	.45
➤ Early White Tipped Scarlet Turnip.....	.45
➤ Early White Turnip , <i>small; grows quick</i>.....	.40
➤ Wood's Early Frame , <i>used for forcing; long</i>.....	.35
➤ Rosey Gem , <i>small; pink and white</i>.....	.40
➤ Non Plus Ultra , <i>new and popular</i>.....	.40
➤ Philadelphia White Box , <i>small and white</i>.....	.45
➤ Early White , <i>Olive Shaped, very crisp and fine</i>.....	.40
➤ Chartier Improved , <i>long; scarlet; white tipped</i>.....	.40
➤ Long White Strasburg , <i>best for early summer</i>.....	.45
➤ White Naples , <i>long; of fine quality</i>.....	.40
➤ White Vienna , <i>sometimes called Lady Finger</i>.....	.40
➤ California White Mammoth , <i>very large; fine</i>.....	.45
➤ Yellow Globe , <i>Summer</i>.....	.40
➤ China Rose , <i>Winter, mostly used for winter</i>.....	.35
➤ Long Black Spanish , <i>Winter, a good keeper</i>.....	.35
10-pound lots, 3 cents per pound less than price quoted.	
RAPE , Dwarf Essex , <i>valuable for sheep</i>.....	.07
Write for price on 100-pound lots.	
RHUBARB , Large Victoria.....	.90



White Bush Squash.

SQUASH—Winter ♣ ♣ ♣ ♣ ♣	Per Lb.
➤ Improved Hubbard , <i>most popular winter sort</i>	\$.60
➤ Boston Marrow , <i>orange colored; good quality</i>.....	.40
➤ Marblehead , <i>fine quality; good keeper</i>.....	.40
➤ Golden Hubbard , <i>new; valuable</i>.....	.60
➤ Mammoth Chili , <i>good for stock and exhibition</i>.....	.90
SQUASH—Summer ♣ ♣ ♣ ♣ ♣	
➤ Summer Crookneck , <i>staple early variety</i>.....	.35
➤ Mammoth Summer Crookneck , <i>grows larger</i>.....	.35
➤ White Bush Scalloped , <i>early; good quality</i>.....	.35

BEET—Mangel Wurzel * * * * *

Per Lb.

- ✓ **Mammoth Long Red**, *large; standard sort*.....\$.15
- ✓ **Golden Tankard**, *best yellow Beet*..... .15
- ✓ **White French Sugar**, *flesh white very sweet*..... .15
- ✓ **Orange Globe**, *smooth; fine shaped root*..... .15
- ✓ **Vilmorin's Imperial Sugar**..... .15

Orders of 10-pound lots or more at 12 cents per pound.

**Early Jersey Wakefield.****CABBAGE** * * * * *

Per Lb.

- ✓ **Early Jersey Wakefield**, *favorite for market gardeners*.....\$1.75
- ✓ **Extra Early York**, *very early; conical shaped*..... .90
- ✓ **Early Winnigstadt**, *early; sure header*..... .90
- ✓ **Early Flat Dutch**, *excellent; second early sort*..... 1.25
- ✓ **Sure Head**, *for fall and winter; drumhead shaped*..... 1.40
- ✓ **Fottler's Improved Brunswick**, *large; second early*..... 1.25
- ✓ **All Seasons**, *good keeper; sure to head*..... 1.25
- ✓ **Henderson's Early Summer**, *grows large*..... 1.40
- ✓ **Premium Late Flat Dutch**, *standard winter sort*..... 1.25
- ✓ **Large Late Drumhead**, *for fall and winter; solid*..... 1.10
- ✓ **Marblehead Mammoth Drumhead**, *noted for size*..... 1.25
- ✓ **Red Dutch**..... 1.25
- ✓ **Hollander or Danish Bald Head**..... 1.50
- ✓ **Improved American Savory**..... 1.50

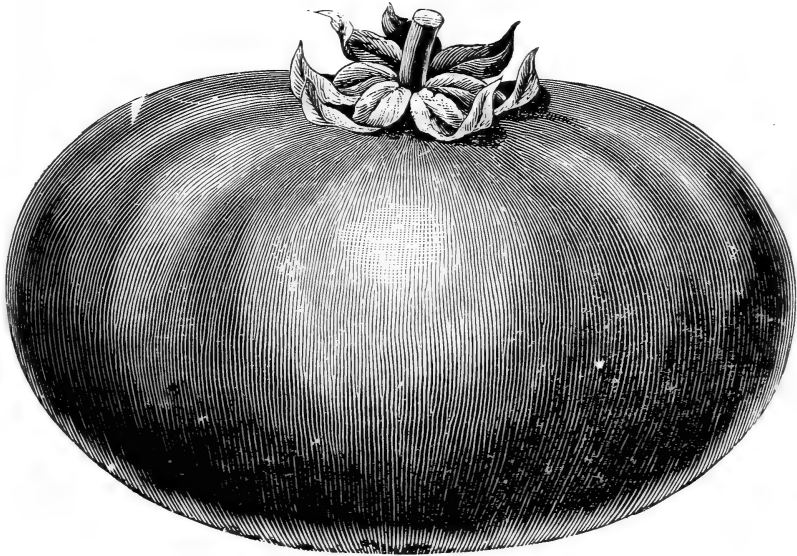
CAULIFLOWER * * * * *

Per Oz. Per Lb.

- ✓ **Early Paris**, *early; head large and solid*.....\$.50 \$ 5.00
- ✓ **Henderson's Early Snowball**, *sure header*..... 1.50 20.00

CARROT * * * * *

- ✓ **Early Scarlet Horn**, *best for early*..... .70
- ✓ **Danver's Half Long**, *standard for table or stock*..... .70
- ✓ **Ox Heart or Grenade**, *large; heart shaped*..... .70
- ✓ **Improved Long Orange**, *well known and popular*..... .60
- ✓ **Chatenay**..... .70



Acme Tomato.

NOTE. There is no item in the seed line in which quality counts for more than on Tomato Seed, and there is none in which there is so much chance for poor and unreliable seed stocks. Beware of too cheap seed, or you may be getting the product of a canning factory which can be produced at a much less price than seed saved from Tomatoes grown for exclusive seed purposes. We are largely our own growers in Tomato Seed, and believe our stocks will please the most critical trade.

TOMATO ♣ ♣ ♣ ♣ ♣ ♣ ♣ ♣

Per Lb.

✓ Acme , <i>early; productive</i>	\$1.25
✓ Red Trophy , <i>popular sort; color bright red</i>	1 20
✓ Optimus , <i>smooth; solid</i>	1.25
✓ Perfection , <i>bright red; fine quality</i>	1.25
✓ Dwarf Champion , <i>grows dwarf and stocky</i>	2 25
✓ Mikado , <i>foliage distinct; smooth; fine</i>	1.25
✓ Atlantic Prize , <i>best early</i>	1.25
✓ Matchless , <i>finely shaped</i>	1 40
✓ Beauty , <i>large; solid; excellent</i>	1.25
✓ Golden Queen , <i>the best yellow sort</i>	1.50
✓ New Stone , <i>new and popular</i>	1 25
✓ Yellow Husk or Ground Cherry	1 75
✓ Ponderosa , <i>the largest</i>	2.60
✓ Potato Leaf , <i>foliage like Mikado</i>	1.40
✓ Red Pear	1.50
✓ Yellow Pear	1.60
✓ New Imperial	1.40
✓ Extra Early Advance	1.50

Write for special price on 10-pound lots or more, any one sort.

TOBACCO ♣ ♣ ♣ ♣ ♣ ♣ ♣ ♣

Connecticut Seed Leaf.....	1.40
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TURNIP ♣ ♣ ♣ ♣ ♣ ♣ ♣ ♣ ♣ Per Lb.

- ✓ Early Purple Top Munich, *grows very quick* \$.40
- ✓ Purple Top Strap Leaf, *standard for all purposes*25
- ✓ Purple Top White Globe, *one of the best*..... .25
- ✓ Early Purple Top Milan, *very early*..... .60
- ✓ White Egg, *an elegant sort for table use*..... .35
- ✓ White Top Strap Leaf, *good for table or stock*25
- ✓ Golden Ball, *a good keeper; fine quality*..... .25

RUTABAGA ♣ ♣ ♣ ♣ ♣ ♣ ♣ ♣ ♣

- ✓ American Purple Top, *best for table or stock*..... .25
 - ✓ Skirving's Purple Top, *smooth; fine quality*..... .25
 - ✓ Carter's Imperial Hardy Swede, *good keeper*..... .25
 - ✓ Sweet German or White Swedish Turnip..... .22
- Turnip and Rutabaga in 10 lb. lots 3c per lb. less than price quoted.

BIRD SEED ♣ ♣ ♣ ♣ ♣ ♣ ♣ ♣ ♣ Per Lb.

- Hemp\$.05
- Canary..... .05
- Bird Rape..... .04
- Mixed Bird Seed, *finest quality*..... .05

BIRD SEED IN PACKAGES ♣ ♣

- 72 one-half pound packages, *per case*..... 2 00
- Per dozen*..... .35

OYSTER SHELLS ♣ ♣ ♣ ♣ ♣ ♣ ♣ ♣ ♣ Per Cwt.

- 100-pound Lots.....\$.60
- 500-pound Lots..... .55
- Oyster Shell in 5-lb. Packages, *handsome display packet; dozen* .80

PAPER BAGS ♣ ♣ ♣ ♣ ♣ ♣ ♣ ♣ ♣

- 2-Ounce Bags, *per 1,000*\$1.80
- 2-Ounce Bags, *per 500*..... 1.00
- 1-Ounce Bags, *per 1,000*..... 1.60
- 1-Ounce Bags, *per 500*..... .90

Webster's Mammoth After careful consideration, I have

Packet Seeds this year reduced the price of my Mammoth Double Quantitv Packets to \$1.50 PER HUNDRED in

Reduced in lots of 400 packets or more, or a less quantity at \$1.75 per hundred. I realize that this is a

Price. big cut from the former price, \$2.00, and I make it only in expectation of larger orders. From our old friends and customers we expect even a larger share of their seed business. And to others we hope the new price will be an inducement for their Packet Seed trade that they can not resist. The High Grade of our seeds will be maintained and we will continue to put forth every effort possible to improve the quality of our stock, so that our patrons can depend on getting in Webster's Mammoth Packets not only a **DOUBLE QUANTITY OF SEED** but seeds that are of **THE HIGHEST GRADE**.

The ORIGINAL The great success attained by our Mammoth Packet has proven too great a

and ONLY temptation for some of our esteemed competitors, who never had an original idea, and as

Mammoth was to have been expected, we have imitators, which is the greatest compliment we could

Packet possibly have. "Be Not Deceived," but buy only the **ORIGINAL MAMMOTH PACKETS** which

is the best selling line of Packet Seeds on earth. Every packet contains **DOUBLE THE AMOUNT** of seed packed in the standard-sized package, and offer both the merchant and consumer greater inducements than any other packet seed on the market. As compared with the old commission plan, they pay the dealer **100 PER CENT. GREATER PROFIT**, and at the same time enables him to give his customers double the quantity of seed for the money.

One Price Only This has a good sound, but we want to tell you frankly, nobody knows how difficult

the precept is to live up to better than the wholesale packet seedsman. Our territory is so extended and the competition we meet so varied, the size of orders differing so much, being all the way from a small filling in order to those of several thousand packages that "One Price Only" is very hard to maintain, but we propose to live up to it and **WILL NOT ACCEPT ANY BUSINESS AT A LESS PRICE THAN QUOTED ABOVE**. However, small sorting up orders received during seed-selling season will be filled at price of original order.

I have been to great expense of procuring new designs of flowers and vegetables for my Packets and Labels, and can safely claim there is not another line of seeds on the market that is an equal of mine in beauty and style of lithographing. My cases, which I supply free with all orders, are finished in two coats of shellac, nicely labeled, and will present as attractive an appearance as any seed case on the market.

✿ ✿ LARGE PACKAGES ✿ ✿

To meet the demand for a ten-cent package, I pack Peas, Beans and Corn in a ONE-THIRD QUART pasteboard carton. This, while not double the size of the ten-cent packages put up by other seedsmen, is the largest ten-cent package put up by anyone. The best that has been done heretofore has been a one-half pint to retail for that money. I have increased the quantity of seed to packet fifty per cent. and have not increased the price. I also pack Turnip and Rutabaga in four-ounce packages, which retail at 15 cents, or at same price bulk seed should be sold. My package labels are of a new design, beautifully lithographed in colors, and make my large packages the most attractive and showy of any thing in their line. These I put in three regular assortments as follows: Assortment A, 102 packages, cost \$5 50; assortment B, 76 packages, cost \$4.25, and assortment C, 60 packages, cost \$3.25, all packed in display cases without extra charge for case; also sell them by the dozen, as follows:

Peas and Beans, one-third quart cartoons, per dozen.....	\$.70
Pole Beans, per dozen .....	.80
Corn, one-third quart cartoons, per dozen.....	.40
Turnip and Rutabaga, one-fourth pound cartoons, per doz. ....	.80

✿ ✿ FLOWER SEEDS ✿ ✿

My Flat Vegetable Packets are DOUBLE QUANTITY, and there is nothing I sell where I give greater value for the money. I pack them in 50 and 100 boxes, and sell them at \$2.00 per 100 packets, no charge for box. My flower seed box is neat and attractive, and when empty will make a valuable box for many purposes, and is worth one-fourth the amount I charge you for the seeds. Try a box and you are sure to want more next year.

✿ LAWN GRASS IN PACKAGES ✿

My one-pound package of High Grade Mixed Lawn Grass is a work of art; the quality of the grass seed is unsurpassed;

being the right varieties and mixture to produce the most perfect lawn. The price, \$2.00 per dozen, equal to less than 17 cents per pound, is only about what a good Lawn Grass will cost in bulk. The packets are marked to sell at 30 cents.

For convenience in ordering you will find below a list of different combinations, of my Packet Seed. If any of these suit your wants you can order by number, if not, we can give you anything you want from one dozen packages to a complete line.

COMBINATION No. 1 CONTAINS:

1 Case 400 Mam. Flat Vegetable Packets at \$1.50 per 100,	\$ 6.00
" { 90 1/2 Qt. Pkgs Peas, Beans and Corn, }	Per Case, 5.50
" { 12 1/2 Lb. Pkgs Turnip and Rutabaga, }	
" 12 one pound Packages High Grade Lawn Grass,	2.00
1 Box 100 Mammoth Packets Flower Seeds	2.00
Total cost	\$15.50
Retail value	\$39.40. Pays profit of \$23.90

COMBINATION No. 2 CONTAINS:

1 Case 400 Mam. Flat Vegetable Packets at \$1.50 per 100,	\$ 6.00
" { 68 1/2 Qt. Pkgs Peas, Beans and Corn, }	Per Case, 4.25
" { 8 1/2 Lb. Pkgs Turnip and Rutabaga, }	
" 6 one-pound Packages High Grade Lawn Grass,	1.00
1 Box 100 Mammoth Packets Flower Seeds	2.00
Total cost	\$13.25
Retail value	\$34.80. Pays profit of \$21.55

COMBINATION No. 3 CONTAINS:

1 Case 250 Mam. Flat Vegetable Packets at \$1.75 per 100,	\$ 4.38
" { 52 1/2 Qt. Pkgs Peas, Beans and Corn, }	Per Case, 3.25
" { 8 1/2 Lb. Pkgs Turnip and Rutabaga, }	
" 6 one-pound Packages High Grade Lawn Grass,	1.00
1 Box 50 Mammoth Packets Flower Seeds	1.00
Total cost	\$ 9.63
Retail Value	\$24.20. Pays profit of \$14.57

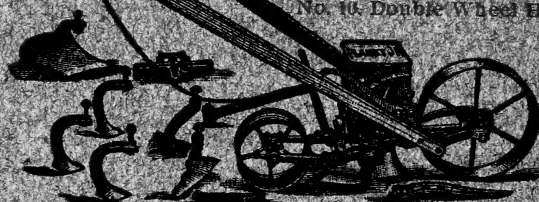
COMBINATION No. 4 CONTAINS:

1 Case 250 Mam. Flat Vegetable Packets at \$1.75 per 100,	\$ 4.38
" { 52 1/2 Qt. Pkgs Peas, Beans and Corn, }	Per Case, 3.25
" { 8 1/2 Lb. Pkgs Turnip and Rutabaga, }	
Total cost	\$ 7.63
Retail value	\$18.90. Pays profit of \$11.27

These goods are NOT SENT OUT TO BE SOLD ON COMMISSION, but in all cases the SALE IS OUTRIGHT.

Planet Jr. Garden Tools.

No. 1. Combined Drill and Cultivator	47.50
No. 2. Seed Drill	2.50
No. 3. Hill Dropping Drill	8.00
No. 4. Hill Dropping Drill and Cultivator	8.00
No. 4. Hill Dropping Drill	6.49
No. 10. Double Wheel Hoe	5.30



No. 12. Double Wheel Hoe (1895)	5.20
No. 14. Single Wheel Hoe (1898)	2.40
No. 16. Single Wheel Hoe	4.40

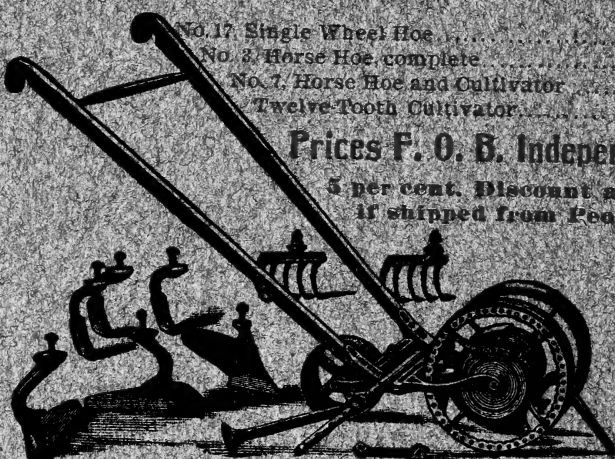
No. 4. Combined Hill and Drill Seeder and Cultivator.

**Prices
For
The
Trade
Only**

No. 17. Single Wheel Hoe	49.80
No. 3. Horse Hoe, complete	6.40
No. 7. Horse Hoe and Cultivator Twelve-Tooth Cultivator	6.00 6.40

Prices F. O. B. Independence

5 per cent. Discount allowed
if shipped from Peoria, Ill.



Retail List Price	25
Per Cent. Above Price Noted.	

No. 1. Drill Seeder and Wheel Hoe Combined.

All PLANET JR. GARDEN TOOLS

RETAIL AT LIST PRICE.

FARM AND HORSE TOOLS

Can be Retailed at 50

Cents per Tool

Less Than

List

Send to Me
For
Complete
List of
**PLANET JR.
GARDEN
AND
FARM
TOOLS.**



No. 12. Double Wheel Hoe, With Attachments.